

INTERNATIONAL ASSOCIATION OF
MARITIME AND PORT EXECUTIVES
Pacific Ports Conference 2026

IAMPE



The Maritime Leadership Crisis

- The “Perfect Storm ”
 - Leadership is reaching retirement age
 - 10-15% of current senior maritime executives plan to retire in the next 2 years
 - West Coast and Pacific Northwest average maritime leadership is 54 years old and reporting that almost 50% is eligible or nearing retirement eligibility

Why ?

- Small Talent Pool
 - Maritime leadership is a niche with specific knowledge necessary and a loss of 10% leads to a vacuum that is very difficult to fill
- Succession Planning
 - Only 20% of retiring executives feel very confident in their succession plans
- Evolution of skills
 - Leaders now need to also be experts in AI, Environment and Social Guidance

What is happening?

- Relying on Acting Roles
 - With low confidence of their current succession plans ports and agencies are relying on too long “acting” roles which leaves lingering doubt
- Bidding Wars
 - With a smaller talent pool it creates a bidding war for the small pool of executive talent

Role of IAMPE

- IAMPE was founded by Port Executives who saw this problem beginning in 2008
- Began developing the Maritime Port Manager and Maritime Port Executive Certification program to help Ports and the Maritime Industry train and identify the future generations of Maritime Leadership
- IAMPE provides a uniform professional certification ensuring that each MPM/MPE possesses the same core competencies regardless of geography.
- This standardization assures Boards, Commissions, and Executive leadership that candidates are prepared for their roles

Port Adopters and Hosts

- The Value of the program has been proven by the continued hosting from Ports around the world
 - Port of New York/New Jersey
 - Port of Long Beach
 - Georgia Port Authority
 - Port of New Orleans
 - Port of Virginis
 - Maryland Port Administration
 - Port of Tampa Bay
 - Ports of Indiana
 - Port of Everett
 - Port Ponce
 - Port Halifax
 - Port of Jacksonville
 - Texas Department of Transportation – Maritime Division
 - Hawaii Department of Transportation -Harbors
- Participation from over 75 Ports authorities and maritime organizations

Our Founder

Capt. Jeffrey Monroe

IAMPE Director of Education: 2014-2025

Captain Jeffrey Monroe founded IAMPE with a simple vision: provide cost-effective, quality training to professionals in the port industry. He developed our programs drawing on his own extensive knowledge of the port and maritime industries and the input of his many friends and colleagues in the industry. We carry on his legacy of passionate instruction and quality programming.



About Us

2008 - Founded by Captain Jeff Monroe

2008 - Board of Advisors created

2014 - Incorporated as a Domestic Non-Proft T13B Organization in the State of Maine

2014 - Acquired all Rights, Title, Interest, Copyrights, and Trademarks to Port Management and Executive Programs

2015 - Developed the Graduate Program Course Accreditation with the Loeb-Sullivan School at Maine Maritime Academy, added 5 additional college partners 2016-2023

2026 - Over 2500 Alumni of various programs in the last 15 years

Goals

- Provide professional certification for Port, Terminal, and Maritime Personnel
- Develop and maintain standards for Manager and executives in the industry
- Provide informational services to members
- Develop networking opportunities for members
- Assist members in professional development through education and training programs
- Provide research material and studies for strategic planning, business development, and management processes

Structure

- Board of Directors
 - 5- 7 members
 - Responsible for the Policies and Finances of the Association
 - Set rates for the programs
- Board of Advisors
 - 22-26 members made up of Senior Port, Maritime, and Education Executives
 - Oversee and approve education offerings
 - Provide the certification under the professional association standards

Maritime Port Manager / Port Executive

- 4.5-day 36-hour Course
- Limited to 25 Seminar Participants
- 24 Modules
- Professional-level Seminar based on Interactive participation
- Works off the participant's professional experience
- Evaluations based on the participatory project that serves as the seminars evaluations
- Low-Cost Tuition

Maritime Port Manager/Executive Day 1

- Session 1- The International Transportation System
- Session 2 - The Port Industry and Intermodal Connectivity
- Session 3 - Selected Equipment & Terminology
- Session 4 -Current Issues in the Port and Maritime Industry
- Session 5 - Public Port Governance Structures and Management
- Session 6 - Port and Terminal Administration & Finance

Maritime Port Manager/Executive Day 2

- Session 7 - Case Study #1 Review and Discussion
- Session 8 - Intermodal Marine & Cargo Facilities
- Session 9 - Port and Intermodal Terminal Operators
- Session 10 - Port Infrastructure Harbors, Waterways, Road, and Rail
- Session 11 - Port & Terminal Safety, Security, and Emergency Planning
- Session 12 - Case Study # 2 and review

Maritime Port Manager/Executive Day 3

- Session 13 - Case Study # 3 Review & Discussion
- Session 14 - Regulatory Requirements, Legal Issues & Resiliency
- Session 15 - Port and Terminal Property Management & Risk
- Session 16 - Cargo Processes & Management, Chartering & Carriage
- Session 17 - Cost & Pricing of Transportation, Application of the O/D Analysis

Maritime Port Manager/Executive Day 4

- Session 18 - Case Study #4 Review and Discussion
- Session 19 - Port and Terminal Business Development & Planning
- Session 20 - Case Study #5 Review and Discussion
- Session 21 - Marine Terminal & Port Tariffs, Regulations, & Operating Plans
- Session 22 - Public Relations, Informational Systems, and Media Planning
- Session 23 - Strategic, Master Transportation & Cargo Planning Processes

Maritime Port Manager/Executive Day 5

- Session 24 - Final - Planning Project and Evaluation

How IAMPE helps solve the problem

- MPM/MPE Certification identifies and designates high performing individuals for leadership
- Bridges the gap and takes people out of their silos
 - Teaches and prepares leaders for positions outside of current roles
- Retention
 - By investing in certification it shows that you value and investing in their future which reduces turnover

Offerings

- Maritime Port Manager Certification(MPM) - Inland Certification(IMPM)
- Maritime Port Executive Certification -Inland Certification(IMPE)
- Accredited Marine Port Executive (AMPE)
- Maritime Terminal Operations Certification (MTO) - Inland (IMTO)
- Commissioner and Board Member Seminars
- Veteran and Mariner Introduction to Terminal Industry Seminars
- Continuing Education Programs
- Undergraduate Education Course Material
- Post-Graduate and Master's Level Education Course Material